



## **Construction Sales and Estimating**

Smart'n Construction is a leading general contractor specializing in custom homes, renovations, and light commercial projects. From new home builds to barndominiums, additions, and full-scale remodels, we work closely with clients to bring their vision to life. We are seeking a Construction Sales and Estimator with a strong understanding of building materials, estimating, bidding, and selling to help grow our business and maintain our reputation for quality craftsmanship.

### **Job Summary:**

- As a Construction Sales and Estimator at Smart'n Construction, you will focus on building strong customer relationships while generating leads and managing your own sales pipeline. You will be responsible for estimating and bidding on custom homes, renovations, additions, and barndominiums, providing accurate pricing, and ensuring client satisfaction. This role combines customer service with sales, allowing you to work closely with the builder while earning commissions based on your sales performance.

### **Job Responsibilities:**

- Perform detailed estimating and bidding for projects, providing clients with accurate pricing and timelines.
- Generate new leads and actively pursue sales opportunities for custom homes, renovations, patios, barndominiums, and etc.
- Assist with project coordination, ensuring timelines, resources, and client communications are handled effectively.
- Guide clients through the selection of materials, design options, and construction processes.
- Conduct site visits to evaluate project needs and provide accurate, personalized proposals.

## **Qualifications & Skills:**

- Required: Strong knowledge of custom residential construction, building materials, and general building practices, with experience in estimating and bidding.
- Experience: Minimum of 5 years in construction sales, estimating, project management or on-the-job carpentry experience.
- Ability to read and interpret blueprints and construction documents.
- Proven ability to generate leads, build relationships, and manage a sales pipeline.

## **Why Work With Smart'n Construction?**

- Commission-Based Earnings: Take control of your income with commission opportunities that reward your sales efforts and success.
- Supportive Environment: Work alongside a team of experienced professionals who are dedicated to delivering high-quality projects and excellent customer service.
- Diverse Projects: Gain experience across a wide range of custom builds, renovations, additions, and light commercial projects, expanding your skills in various areas of construction.
- Reputable Company: Join a well-respected general contractor with a strong reputation for craftsmanship and customer satisfaction.
- Work-Life Balance: Enjoy a healthy work-life balance with a supportive team and flexible scheduling options.

## **How to Apply:**

Please email your resume, availability, and any questions to Derek at **Derek@SmartnConstruction.com**.



**- We look forward to hearing from you!**